



2025 LATE BUY Post Election Program

The following percentages apply to MSRP/MAP pricing listed in the 2025 price list for Pawleys Island Furniture and branded products.

Stocking Dealer Late Buy Discount Tier

The following discounts apply to stocking dealer orders received **Nov. 10, 2024 - Dec. 31, 2024** with 90 day payment terms. We ask stocking dealers to produce a valid resale certificate to qualify.

Late Buy Commitment Size	Late Buy Discount	Special & Re-Order Discount
\$2,500 and below	➤➤➤ 50% ◀◀◀	➤➤➤ 50% ◀◀◀
\$2,500 to \$4,000	➤➤➤ 52% ◀◀◀	➤➤➤ 50% ◀◀◀
\$4,001 to \$7,000	➤➤➤ 53% ◀◀◀	➤➤➤ 51% ◀◀◀
\$7,001 and above	➤➤➤ 54% ◀◀◀	➤➤➤ 52% ◀◀◀

Stocking Dealer Pricing

50% Discount off all orders received **Jan. 1, 2025 to July 31, 2025** with 30 day terms

Special Order and Restocking

50% Discount year-round unless above early buy thresholds are met. Net 30 payment terms

Freight Programs

Assembled shipping, freight quotes and optimization guidance are available upon request

Additional

- All programming is subject to eligibility
- All terms are subject to credit approval
- Dealer must designate Early Booking PO to receive discount structure
- One Early Booking discount per account
- Ship date must be before **March 31st, 2025**
- Discount structure applies to Pawleys Island branded Furniture Only

